

Media Release
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Legg Mason hires further sales resource - National Business Development Manager joins

Legg Mason, one of the world's largest funds management groups with A\$962 billion in funds under management globally, is expanding its sales presence in Australia with the appointment of Scott Bradley as a National Business Development Manager.

Australian-born Bradley, who holds a Bachelor of Science (finance) degree from the Metropolitan State University of Denver, brings an impressive list of achievements to the position after seven years with Fidelity Investments in the US.

Andy Sowerby, Legg Mason Managing Director, said: "We have added Scott to our team to help us manage the growing demand for our funds. After 11 years of investment and relationship experience in the US, he brings a keen knowledge of markets, a strong background in financial planning and is an articulate communicator.

"These skills, when coupled with his impressive track record at Fidelity, make him a strong addition to our team, and one who I am sure will be valued by our adviser clients."

Bradley added he was excited to join Legg Mason at a time when the Australian business was growing so strongly. "Over my career to date, I have been able to develop various skills and experiences across the financial advice spectrum, and I look forward to employing this knowledge to the advantage of Legg Mason and their clients.

"Although the US and Australian markets differ, there are many common denominators – the need to offer excellent client service, being able to offer quality financial solutions and having a strong insight on the markets – all of which are integral to the Legg Mason offering."

About Legg Mason

Legg Mason is one of the world's largest funds management groups, with a history that dates to 1899 with the head office in Baltimore, USA.. The firm is listed on the New York Stock Exchange and employs approximately 3,400 employees in 40 offices worldwide. One of Legg Mason's most distinguishing characteristics is its global multi-affiliate model. Legg Mason provides a global platform and centralised business and distribution support for its nine affiliated fund managers that include: Brandywine Global, Clarion Partners, ClearBridge, EntrustPermal, Martin Currie, RARE Infrastructure, Royce & Associates, QS Investors and Western Asset. Each affiliate operates independently under its own brand and investment process, and is considered an industry expert in its asset class.

- Australia operations started in 1954, local offices in Melbourne and Sydney
- Funds under management in Australia A\$54 billion as at 30 November 2017

- Globally funds under management AUD \$ 1 trillion as at 30 November 2017

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